

राष्ट्रीय राजमार्ग एवं अवसंरचना विकास निगम लिमिटेड

सड़क परिवहन और राजमार्ग मंत्रालय, भारत सरकार
तीसरी मंजिल, पीटीआई बिल्डिंग, 4-संसद मार्ग, नई दिल्ली-110 001

National Highways & Infrastructure Development Corporation Limited

Ministry of Road Transport & Highways, Govt. of India
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सार्वजनिक क्षेत्र का उपक्रम

A PUBLIC SECTOR UNDERTAKING

No. NHIDCL/Ar. Pr./Roing-Hunli/AE/2017

Date: 06.02.2018

To,

M/s Yongma Engineering Co. Ltd in association with
M/s Sterling Indo Tech Consultants Pvt Ltd.
India Branch Office: 205 Mohta Building Bhikaji Came Place
New Delhi 110066
Email Id: anilverma@ymeng.in

Kind Attention: Shri Ajay Arora,

Subject:- Consultancy Services for Authority Engineer for Supervision of "Construction of 2 lane road with Paved Shoulders from Meka-Roing-Hunli from existing Km 16 of Roing Hunli section to Km 21.5 of Hunli-Anini Road (Greenfield alignment) (NH-313) (Total Length = 74.863 Km) in Arunachal Pradesh under Arunachal Pradesh package of SARDP-NE on Engineering Procurement and Construction (EPC) basis."—**Letter of Acceptance (LOA) regarding.**

Sir,

This is to notify you that your bid dated 23.03.2017 for "Consultancy Services for Authority's Engineer for Supervision of "Consultancy Services for Authority Engineer for Supervision of "Construction of 2 lane road with Paved Shoulders from Meka-Roing-Hunli from existing Km 16 of Roing Hunli section to Km 21.5 of Hunli-Anini Road (Greenfield alignment) (NH-313) (Total Length = 74.863 Km) in Arunachal Pradesh under Arunachal Pradesh package of SARDP-NE on Engineering Procurement and Construction (EPC) basis." for a modified contract price of Rs. 11,41,69,180.00/- (Rupees Eleven Crore Forty One Lakh Sixty Nine Thousand One Hundred Eighty only) Net of Taxes has been accepted by the competent Authority of NHIDCL.

2. You are hereby requested to furnish **Performance Security** in the form detailed in Appendix H: of Special Conditions Of Contract of RFP for an amount equivalent to Rs. 28,54,230/- within 15 days as per Clause 13 of TOR (Terms of Reference) of RFP and sign the contract agreement.

3. You are also requested to produce the candidates in person who have been interviewed through Skype/Videocall before Signing of Agreement.

Yours faithfully,

(Y.C. Srivastava)

General Manager (Tech)

Enclosed Contract Negotiation minutes.

Copy for kind information to:

- 1.GM (P), Arunachal Pradesh
- 2.ED(P),Guwahati

Subject: Minutes of Meeting of Contract Negotiation held at NHIDCL, New Delhi on 20.11.2017, 07.12.2017, 19.01.2018, 25.01.2018, 01.02.2018 & 02.02.2018 for "Consultancy Services for Authority Engineer for Supervision of "Construction of 2 lane road with Paved Shoulders from Meka-Roing-Hunli from existing Km 16 of Roing Hunli section to Km 21.5 of Hunli-Anini Road (Greenfield alignment) (NH-313) (Total Length = 74.863 Km) in Arunachal Pradesh under Arunachal Pradesh package of SARDP-NE on Engineering Procurement and Construction (EPC) basis."

Present:

(A) For National Highways and Infrastructure Development Corporation Ltd.

1	Shri Sanjay Jaju, Director (A &F)	Chairman
2.	Shri Col. Ajay Ahluwalia, Exe.Director - I	Member
3.	Shri Y.C Srivastava, GM(Tech)	Member Secretary
4.	Shri A.K. Jha, DGM (Tech)	Presenting officer

(B) For Consultants- M/s Yongma Engineering Co. Ltd. in Association with M/s Sterling Indo Tech Consultants Pvt Ltd.

Shri Ajay Arora, Authorized Representative.

1. **Opening remarks**

At the outset, the Director (A &F) welcomed the participants and expressed the hope that negotiations would be fruitful and would lead to early finalization of a binding contract. He further insisted for accomplishing the assignment on fast track. The Consultant's representative Shri Ajay Arora thanked the Committee on behalf of the Consultants for the invitation and assured to put in all efforts to come up to NHIDCL requirements.

2. **Confirmation of Personnel**

2.1 During the meeting, the Consultant was apprised that 8 key personnel are required to be deployed by the consulting firm for the assignment and these would be (i) Team Leader cum Senior Highway Engineer, (ii) Resident Engineer cum pavement specialist + road safety expert, (iii) Sr. Contract Specialist, (iv) Senior Quantity Surveyor, (v) Bridge/Structural Engineer, (vi) Material Engineer, (vii) Highway Design Specialist and (viii) Bridge Design Specialist.

2.2 Thereafter, the Consultant's authorized representative presented the two key personnel i.e. Sr. Contract Specialist for interaction on 20.11.2017 and Bridge Design Specialist for interaction on 07.12.2017, both found suitable for the assignment. The Attendance Sheet and undertaking is enclosed as per Annexure-I respectively.

2.3 Further the Consultant has proposed the CV towards replacements for following key personnel as tabulated below.

Sr. No.	Designation	Original Key Personnel	Replaced Key Personnel
1	Resident Engineer cum pavement specialist + road safety expert	Mr. Pritish Chandra Bardhan	Mr. Rajesh Kumar Tiwari
2	Bridge/Structural Engineer	Mr. Rajendra singh Verma	Mr. CH.Srinivasa Rao
3	Material Engineer	Mr. Alok Kumar	Mr. Narayan Bhattacharjee
4	Senior Quantity Surveyor	Mr. Bimal Chandra Chanda	Mr. Mridul Kumar Saikia

2.4 The CVs submitted by the Consultant has been evaluated in accordance with the RFP and the following are respective comparative the scores.

Sr. No.	Key Personnel	Marks Scored by the replaced candidate	Marks scored (original candidate)
1.	Resident Engineer cum pavement specialist + road safety expert	90	90

Ajay

Shri

[Signature]

2.	Bridge/Structural Engineer	90	89
3.	Material Engineer	85	93.67
4.	Senior Quantity Surveyor	88.33	86.67

2.5 Thereafter, the Consultant's authorized representative presented Mr. C P Gaur (Team Leader cum Senior Highway Engineer), Mr. Rajesh Kumar Tiwari (Resident Engineer-cum-Pavement Specialist+ road safety expert) on 19.01.2018 & Mr. Narayan Bhattacharjee (Material Engineer) and Mr. CH.Srinivasa Rao(Bridge/Structural Engineer) on 23.01.2018. All found suitable for the assignment. The Attendance Sheet and undertaking is enclosed as per Annexure-II respectively.

2.6 Mr. Robin Upadhyay (Highway Design Specialist) and Mr. Mridul Kumar Saikia (Senior Quantity Surveyor) were interviewed through Skype/video-call. The candidates are found suitable for the assignment and undertaking was given by all candidates through email (Enclosed at Annexure-III).

2.7 There is no deduction in remuneration of replaced key personnel as per clause 6.3 of RFP i.e. 50% of replacements are permitted beyond 180 days after the bid due date (which was 23.03.2017) without any deduction. Further the marks scored by Mr. Narayan Bhattacharjee are less than to the original candidate Mr. Alok Kumar hence the remuneration has been reduced proportionately i.e. 85/93.67.

3. Terms of Reference and Scope of Work

The general points of clarification regarding Terms of Reference and Scope of Work were discussed and addressed by the Committee. The Consultant confirmed that they have understood the requirement of the assignment as given in the Terms of Reference and have accordingly constituted their team of key personnel with adequate expertise.

4. Work Plan and Personnel Schedule

(i) The Consultant explained the proposed work plan and proposed induction of personnel for effective execution of the tasks set-forth in Terms of Reference.

(ii) It was also informed that the construction agency for the work in Nagaland Portion is already at site and the work of construction has commenced therefore consultant is required. The Consultant agreed to sign the Contract Agreement soon after receipt of LOA and begin the assignment accordingly to ensure the set timelines.

5. Conclusion on Technical points

The following points were discussed and agreed during negotiations.

(i) Substitution of Key Personnel

It shall be governed by clause 4.5 of GCC.

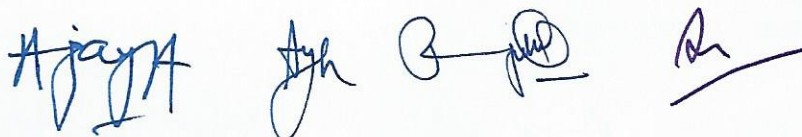
(ii) Professional Liability Insurance:

The Consultant shall provide to NHIDCL the necessary insurances in the manner, form and amount in pursuant to clause 3.5 of GCC.

6. Conclusion on Financial Matters

(i) The Consultant's Representative was informed all the expenses under the contingencies shall be incurred with prior approval of NHIDCL.

(ii) The original Financial Proposal amounts to Rs.11,49,87,400.00/- (Net of Taxes) (Rupees Eleven Crore Forty Nine Lakh Eighty Seven Thousand Four hundred only) and the following are



the details. The modified proposal after taking into account the reduction in remuneration of Key personnel's is as under:

Sr. No	Key Personnel	Rate/Month (as per proposal)	Modified Remuneration on account of replacement	Further Reduction in Remuneration on pro rata	Final Remuneration as finalised in Contract Negotiation	No. of Man Months	Modified Amount
A	Team Leader Cum Senior Highway Engineer	225000	0		225000	60	13500000.00
B	Residential Engineer cum Pavement specialist + Road Safety Expert	180000	0		180000	96	17280000.00
C	Sr. Contract Specialist	150000	0		150000	20	3000000.00
D	Senior Quantity Surveyor	180000	0		180000	52	9360000.00
E	Bridge/Structural Engineer	180000	0		180000	48	8640000.00
F	Material Engineer	170000	0	154265#	154265	52	8021780.00
G	Bridge Design Specialist	100000	0		100000	6	600000.00
H	Highway Design Specialist	75000	0		75000	6	450000.00
I	Sum(A to I)						6,08,51,780
J	Sum (Sr. No. 1.9 to Sr. No. 10) of Annexure A of BOQ						5,33,17,400
K	Final Contract Price (I+J)						11,41,69,180
Rupees Eleven Crore Forty One Lakh Sixty Nine Thousand One Hundred Eighty only(Net of Taxes)							

The firm was requested to provide a candidate with equivalent or better qualification than the previous candidate. The firm could not provide a better person than the replaced candidate; therefore, the reduction has been made on pro-rata basis.

(iii) The man-month rates shown against each personnel are inclusive of overtime period. The working hours shall match the working hours suiting to the requirement of the work. All such cost shall be borne by the Consultant within the man month rates. Any extra cost on account of this, if any, shall be borne by the Consultant only.


(iv) Final Composition of Team. Their remuneration is given at Para 6(ii) here in under


Sr. No	Designation	Original Key Personnel Name	Final Key Personnel Name	Final Remuneration of Key Personnel after modification per Month
1	Team Leader Cum Senior Highway Engineer	C P Gaur	C P Gaur	2,25,000
2	Residential Engineer cum Pavement specialist + Road Safety Expert	Pritish Chandra Bardhan	Mr. Rajesh Kumar Tiwari	1,80,000
3	Sr. Contract Specialist	Khalid Fazal	Khalid Fazal	1,50,000
4	Senior Quantity Surveyor	Bimal Chandra Chanda	Mridul Kumar Saikia	1,80,000
5	Bridge/Structural Engineer	Rajendra singh Verma	CH.Srinivasa Rao	1,80,000
6	Material Engineer	Alok Kumar	Narayan Bhattacharjee	1,54,265
7	Highway Design Specialist	Robin Upadhyay	Robin Upadhyay	1,00,000
8	Bridge Design Specialist	Satyajit Banerjee	Satyajit Banerjee	75,000



7. **Taxes**
Since GST Act, 2017 has been implemented, as such GST treatment shall be as per Government guidelines.
8. **Integrity Pact**
Further, the consultant was apprised that it shall be required to sign the Integrity Pact as per the format at the time of signing of Contract Agreement. The Consultant's Representative agreed for the same.
9. **Recommendations of the Committee.**
The Committee found the negotiations successful and recommends awarding the work to the Consultant, M/s Yongma Engineering Co. Ltd. in Association with M/s Sterling Indo Tech Consultants Pvt Ltd at a cost of Rs. **11,41,69,180.00/-** in words (**Rupees Eleven Crore Forty One Lakh Sixty Nine Thousand One Hundred Eighty only**) (**Net of Taxes**). The Consultant was informed that key personnel Mr. Robin Upadhyay (Highway Design Specialist) and Mr. Mridul Kumar Saikia (Senior Quantity Surveyor) who have been interviewed through Skype/Video-call is to be brought in person for interacting with Committee before signing of Agreement.

The meeting ended with a vote of thanks to the Chair.


Sanjay Jaju, IAS
Director(A&F)
Chairman


Y.C. Srivastava
GM(Tech)
Member Secretary


Col. Ajay Ahluwalia
Exe. Director - I
Member


A.K. Jha
DGM(Tech)
Presenting officer

Accepted by:

Shri Ajay Arora
Authorised Representative